

Lean Conversion Best Practice Innovation

CONVERSION TO S/4HANA

PACKAGED BY KPS



KPS

KPS in numbers

#1

Market leader Retail
and Consumer
Products

**Design
Center**

Fully integrated
S/4HANA & C/4HANA
Process Landscape

1.000+

Best Practice Processes
for Retail and
Consumer Products

**Conversion
Factory**

Remote delivery of
Work Packages

370+

SAP Projects

Security

Proven
Conversion
Methods &
Toolsets

- / 1,300 Consultants
- / 13 Offices in Europe
- / 180 Million Euro Turnover (+50 % in 5 Years)
- / Founding Year: 2000
- / HQ: Munich

KPS

KPS leads you safely into the world of S/4HANA

Our value proposition

- ✓ **Defined modules**
 - ✓ **Calculable services**
 - ✓ **Sustainable innovation**
 - ✓ **Infrastructure of Choice**
-
- / Definition of the **future, innovative system landscape of your choice** and E2E processes based on our **many years of expertise in wholesale, retail and FMCG**
 - / Determination of the appropriate transformation scenario with the experience of **more than 100 transformation and migration projects**
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- / **Latest SAP S/4HANA end-to-end processes** in the **KPS Design Center** implemented within the most comprehensive system landscape for the retail and consumer products industry
 - / Tailored conversion method with combinable modules based on the successful KPS Instant Transformation® method
 - / Deployment of **the latest technology** such as BTP (Business Technology Platform) from analysis to implementation
 - / **KPS Conversion App** as launch-pad for process-oriented planning
 - / **Remote delivery** of the KPS Conversion Factory for fast and economical implementation
 - / **Fixed prices** for Lean Conversion and **optional additional modules**

In 5 steps to your S/4HANA Conversion

Up and running in just 6 to 9 months with the KPS method









CONSOLIDATION OF PHASES FOR A LEAN CONVERSION

FOLLOW-UP PHASE AFTER COMPLETED CONVERSION

KPS makes your S/4HANA conversion project plannable and calculable

Pricing of the Conversion Packages

 INNOVATE your business capabilities	Innovation Workshop at KPS Design Center	KPS Invitation	Package price €74,800
 DESIGN your roadmap	 ENGAGE your business	Planning Lean Conversion (Exemplary configuration see following page)	Fixed price
 APPLY your systems	Realisation Lean Conversion (Exemplary configuration see following page)	Fixed price	Package price €294,800
 LEVERAGE your benefits	Kick-Off Workshop for Continuous Improvement	KPS Invitation	
 OPTIONS	Optional Modules	Individual package price	

Services, assumptions & prerequisites for package prices

KPS service package for planning a lean conversion



SERVICES

- / Review of the existing system landscape with the SAP Readiness Check and the SAP Simplification Item Check
- / Determination of addressable value contributions with SAP Value Lifecycle Manager
- / Definition of process-related adjustments based on SAP Process Discovery
- / Custom code analysis with tools provided by KPS and SAP, e.g. BTP
- / Planning of the future authorisation concept
- / Development of the transformation path for the conversion
- / Planning and effort estimation of pre-conversion activities

ASSUMPTIONS / PREREQUISITES

- / Execution of SAP Readiness Check, Simplification Item Check and Custom Code Check as well as SAP VLM and SAP Process Discovery by the customer (Analysis by KPS)
- / Setup of system accesses for system checks and authorisation planning
- / Provision of system documentation
- / Participation of the respective customer contact persons in the workshops
- / Package price for SAP basic, finance, sales, purchasing and materials management areas



Services, assumptions & prerequisites for package prices

KPS exemplary package for executing a lean conversion

SERVICES

- / Technical conversion
- / Execution of test runs on a Sandbox system copy
- / Database Migration Option to transfer the data to the HANA database
- / Setting up the Fiori platform (BTP SAP Launchpad)
- / Service package 70 man days for delta customising, authorisation, test concept and test support, go-live support

ASSUMPTIONS / PREREQUISITES

- / ECC Release ECC 6.0 EHP 7 or higher; conversion capability given
- / 3-level system landscape with one client
- / Pre-conversion measures completed (BP, GL, Unicode etc.)
- / Provision of the necessary licences, system and test environment by customer
- / Test execution done by customer
- / Separate Custom Code Conversion

We measure our success by how satisfied our customers are

Retail, Fashion & Consumer Products



Conversion to S/4HANA

Packaged by KPS



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KPS Experience Studio 56/2021

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